HILTZ & ASSOCIATES

Insight • Diligence • Assurance.

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PROFESSIONAL FEE GUIDE

EFFECTIVE SEPTEMBER 1, 2026

Hiltz & Associates has been providing specialized investigative, forensic and analytical services to dentists, dental specialists, practice owners, and dental attorneys since 2004.

Our work focuses exclusively on the dental sector, delivering clarity, evidence, and defensible findings in cases where accuracy is critical.

Our services include:

- Forensic (Financial) Investigations
- Digital Forensics, Data Analytics & Data Auditing
- Fraud and Embezzlement Examinations
- Fraud Prevention & Detection Programs
- Litigation Support, including Fact and Expert Witness Testimony
- Tort Loss Calculations and Economic Damage Assessments

As the company's founder, I have personally conducted hundreds of fraud investigations and have served as an expert in dozens of litigation and arbitration matters involving unethical business conduct, financial misconduct, and malpractice claims.

If you have questions or require assistance, I welcome the opportunity to speak with you.

Sincerely,



William Hiltz BSc MBA CET
CEO, Hiltz & Associates

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EFFECTIVE SEPTEMBER 1, 2026

SECTION 1. GENERAL TERMS

FINANCIAL RETAINER

A retainer is required to open a new file. The amount depends on the nature and complexity of the matter. When the retainer is depleted, clients are asked to replenish it so that work on their file can continue.

FLAT RATE

In certain cases, we can quote a fixed fee after the initial consultation.

ECONOMY OF PROFESSIONAL FEES

We are committed to helping clients keep their costs down. You can help minimize your fees by:

- Providing requested information promptly. Repeated requests delay our work and may result in additional fees.
- Ensuring that documents you provide are complete, organized, and properly labelled.
- Addressing multiple issues in a single call or meeting. Sending us an agenda or checklist in advance helps keep discussions focused and efficient.

SPECIAL ARRANGEMENTS

We will make every effort to offer flexible payment terms to clients facing difficult circumstances.

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SECTION 2. PROFESSIONAL FEES

INITIAL CONSULTATION

The first 30 minutes are free; regular hourly rates apply after that. This gives prospective clients the opportunity to confirm that we are the right firm for their needs before engaging us.

GUIDANCE & ADVICE

A "pay as you go" option for clients seeking limited advice or guidance on narrow issues. Billed as 3-hour minimum and a 5-hour maximum.

Rate: $380/hr

DIAGNOSTIC FRAUD EXAMINATION

FIXED FEE: $7,800*

A diagnostic fraud examination (also called a forensic investigation) is a confidential, comprehensive, off-site review of your business and practice management data for signs of fraud, embezzlement, and financial misconduct.

For practices with **annual collections of $1,500,000 or less.*

Learn more here: https://www.dentalfraudbusters.com/diagnostic/

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FOURCORE PRACTICE REVIEW

FourCore
PRACTICE REVIEW
Four Quadrants. One Clear Picture.

CLICK HERE TO DOWNLOAD FOURCORE INFORMATION PACKET

FourCore is a structured, evidence-driven examination of the systems that protect your practice's financial and operational integrity.

It evaluates how your practice actually operates, not how you believe it operates.

The review identifies risks that threaten revenue, compliance, or reputation, including:

- Control failures
- Deviations from expected behavior
- Nonconforming processes
- Financial irregularities
- Accountability gaps

Fixed fee:	$4,600

AUDITS AND FORENSIC INVESTIGATION

Audit, investigation, and due diligence services are billed hourly. The time required depends on the scope and complexity of each engagement.

Clerical & Investigative Support	$90/hr
Audit, Investigation, Diligence	$380/hr

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EXPERT SERVICES (LITIGATION)

Expert services include, but are not limited to, digital forensics, research, client consultations, document review, analysis, testing, responding to discovery requests, report writing, testifying, investigating, reading and signing deposition transcripts, preparing exhibits and demonstrative aids, and preparing to testify at deposition, trial, hearing, arbitration, or other venues.

Expert Services (Litigation Support)	$420/hr
Court Appearance/Expert Testimony	$450/hr plus costs

BESPOKE SERVICES

Customized engagements for matters that fall outside our standard services. The scope, deliverables, and timeline are agreed with you in advance.

Rate:	$380/hr

DENTRIX AUDIT TRAIL EXPERT REVIEW

An expert review of your Dentrix Audit Trail and Billing/Payment Reports.

Fixed fee:	$750

CLICK HERE FOR DETAILS - DENTRIX AUDIT TRAIL

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SECTION 3. ABOUT WILLIAM HILTZ

William (Bill) Hiltz, BSc, MBA, CET, is the founder of Hiltz & Associates and Hiltz Digital Forensics. He is a forensic investigator, consultant, and expert witness who specializes in uncovering internal fraud, diagnosing operational failures, and giving practice owners a clear, accurate picture of what is truly happening within their practices.

Bill brings more than twenty years of hands-on experience in the dental, healthcare, and professional services sectors across North America. His approach is practical, methodical, and anchored in evidence, not assumptions: gather verifiable facts, interpret them correctly, and present them in a way that is clear, defensible, and actionable. Every service described in this guide is built on that methodology.

AREAS OF EXPERTISE

- Digital forensics
- Fraud examinations and embezzlement investigations
- Fraud prevention and risk analysis
- Data analytics and data mining
- Due diligence for practice acquisitions
- Tort loss calculations for litigation
- Expert consulting and testimony in dental litigation

EDUCATION & MANDATE

In addition to his investigative work, Bill is an experienced educator who has trained professionals across multiple industries in fraud detection, risk management, and operational integrity. His teaching is direct and practical, focused on what actually happens inside businesses rather than on theoretical best practices.

His mandate is straightforward: protect practice owners, expose the truth, and strengthen the systems that keep practices accountable and resilient.

Learn more at williamhiltz.com.

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OUR OTHER SITES

Dental FraudBusters: Our blog and resource hub for dentists and practice owners. It features articles, case insights, and practical guidance on detecting and preventing fraud, embezzlement, and financial misconduct in the dental practice. Visit **dentalfraudbusters.com**

Hiltz Digital Forensics: A division of Hiltz & Associates dedicated to recovering and analyzing the full electronic record, including forensic imaging, mobile and device data, email, deleted-data recovery, and cloud and third-party records. Its work reconstructs a defensible timeline to support recovery and litigation. Visit **hiltzforensics.com**.

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