



Insight • Diligence • Assurance.

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PROFESSIONAL FEE GUIDE

Hiltz & Associates has been providing unique and specialized services for dentists, dental specialists, practice owners and dental attorneys since 2004.

Our services include.

- Forensic (financial) Investigations
- Practice Due Diligence / Research
- Digital Forensics / Data Analytics / Data Auditing
- Fraud and Embezzlement Examinations
- Fraud Prevention & Detection
- Litigation Support / Fact and Expert Witness Testimony
- Tort Loss Calculations

As company founder, I have conducted hundreds of fraud investigations and have provided expert services in dozens of litigation and arbitration matters involving unethical business conduct and malpractice claims.

Please do not hesitate to contact me if you have questions or require assistance.

Sincerely,

William Hiltz BSc MBA CET
CEO, Hiltz & Associates

Creator of Dental FraudBusters
Dentistry's most popular practice protection resource.



**DENTAL
FRAUDBUSTERS**

Protect your Practice!

[VISIT HILTZ & ASSOCIATES](http://www.hiltzandassociates.com)

[VISIT DENTAL FRAUDBUSTERS](http://www.dentalfraudbusters.com)

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Since 2004

EFFECTIVE JANUARY 1, 2025

GENERAL TERMS

FINANCIAL RETAINER

We require payment of a retainer fee to open new files.

The retainer amount our clients are asked to provide will depend on the nature and complexity of their file.

Once a retainer has been depleted, we ask our clients to replenish their financial retainer so that we can continue working on their file.

FLAT RATE

After an initial consultation, and in certain cases, we can quote our clients a fixed rate fee.

ECONOMY OF PROFESSIONAL FEES

We always like to help our clients minimize their costs whenever possible. Clients can work with us in keeping their costs down by:

- Providing us with the information we request in a timely manner. If we must make repeated requests for information, this will protract our work for you, and may result in additional fees.
- Making sure that any documents you provide to us are complete, organized and properly labelled.
- Addressing multiple issues in a single call or meeting. We recommend that our clients send us a checklist or an agenda of the items to discuss in advance of phone calls and meetings.

SPECIAL ARRANGEMENTS

We will do everything we can to provide flexible payment terms to clients who are facing difficult circumstances.

INITIAL CONSULTATION

First 30 minutes free – after 30 minutes regular hourly rates will apply.

This is available at the outset so prospective clients can be comfortable that we are the proper firm to address their needs.

GUIDANCE & ADVICE

\$300 per hour.

A “pay as you go” model for clients that are looking for limited advice or guidance on narrow issues.

Limits: 3 hour minimum and not to exceed 5 hours

PRACTICE DUE DILIGENCE

Due diligence services are performed on an hourly basis.

Hiltz & Associates practice due diligence is a comprehensive and systematic process of investigation, analysis, and evaluation of a practice transaction. The purpose of due diligence is to identify and assess potential risks, liabilities, and opportunities to ensure informed decision-making and mitigate potential negative outcomes.

The time required to complete due diligence is dependent on the complexity and scope of the work being performed.

Clerical & Investigative Support	\$125/hr
Practice Due Diligence	\$300/hr

AUDITS AND FORENSIC INVESTIGATION

Audit and investigation diligence services are performed on an hourly basis.

The time required to complete each engagement is dependent on the complexity and scope of the work being performed.

Clerical & Investigative Support	\$125/hr
Audit, Investigation, Diligence	\$360/hr

EXPERT SERVICES (LITIGATION)

Expert services include (but not limited to) digital forensics, research, consultations with client, reviewing documents, analysis, testing, responding to discovery requests, report writing, testifying, investigating, reading, signing deposition transcripts, preparing exhibits, preparing demonstrative aids, and preparation time for testifying at deposition, trial, hearing, arbitration, or other venues.

Expert Services (Litigation Support)	\$360hr
Court Appearance/Expert Testimony	\$400/hr plus costs

FIXED FEE SERVICES

DENTRIX AUDIT TRAIL EXPERT REVIEW

Fixed fee \$650

Click the link below to learn more about this service.

Link -> [DENTRIX AUDIT TRAIL EXPERT REVIEW](#)

DIAGNOSTIC FRAUD EXAMINATION

Fixed fee of \$ 7850*

A diagnostic fraud examination (also called forensic investigation) is a **confidential and comprehensive off-site examination** of your business and practice management data to look for fraud, embezzlement, and financial misconduct.

** fixed rate fee for a solo practice with **annual collections** of \$1,000,000 or less.*

Learn more here: <https://www.dentalfraudbusters.com/diagnostic/>

WHY SHOULD YOU HIRE HILTZ & ASSOCIATES?

Because you need a firm who will get the job done effectively, efficiently and successfully resolve your concerns.

If that means going the extra mile on your behalf, that is exactly what we are prepared to do.

We play hardball when it comes to financial tampering, computer crime, employee misconduct, and other wrongdoings.

Some less charitable firms might even say that's what we're known for.

The 9 to 5 workday doesn't exist here. We work on our client's schedules - and because we are a boutique firm, we only take on what we can handle.



SERVING THE DENTAL PROFESSION
SINCE 2004

WWW.HILTZANDASSOCIATES.COM